

March 9, 2016



## 14th Annual Real Estate Center Awards Banquet



Please join us on Thursday, April 14, 2016 as we honor and recognize the following Real Estate Center Alumni & Associates:

**Lifetime Achievement Award - David J. Reilly**, former CEO,  
Cornerstone Real Estate Advisers

**Distinguished Alumni of the Year - Paul A. Champagne**, Managing  
Director,  
CIGNA

**Alumni of the Year - Adam Klimek**, Senior D  
irector, Brokerage,  
Cushman & Wakefield

**Early Career Alumni - Ravish Kamath**, Associate Director,  
Kroll Bond Ratings Agency, Inc.

**Organizational Partner - Real Estate Finance Association**

**Industry Partner - TA Realty, LLC**

**Excellence in Research - Rexford Santerre**, Professor,  
UConn Finance Department

**Students of the Year - Francesca Michel**

**Brendan Moore**

**UCRECC Golf Tournament Winners - Cornerstone Real Estate  
Advisers**

For more information on the program, please click [here](#).

To register online, please click [here](#).

Contact Debbie Philips at (860) 486-3227 or  
[debbie.philips@business.uconn.edu](mailto:debbie.philips@business.uconn.edu)  
with questions.

## Boston Field Trip & Alumni Reception



On Thursday, April 7, 2016, Real Estate students will travel to Boston on a field trip coordinated by the UConn Center for Real Estate. Students will have the opportunity to sit in on presentations given by UConn alumni and associates at Boston Capital, NorthMarq Capital, and TA Realty, LLC.

The day will conclude with a reception hosted by the UConn School of Business Dean's Office from 6 to 8:30 pm at the Omni Parker House at 60 School Street, Boston.

For more information and to register for the reception, please click [here](#).

**REFA Stamford Field Trip**



On Thursday, February 25, the Fairfield/Westchester Chapter of REFA hosted students from UConn's Center for Real Estate at the UConn Stamford branch to introduce students to the different sectors of the commercial real estate industry. Professionals from the REFA membership included: **Al Mirin** of Cushman & Wakefield and **Jeff Gage** of CBRE discussing brokerage; **Margaret Egan** of Clarion Partners and **Brian Heelan** of the Ashforth Company discussing asset management; **Matthew Edvarsen** of Spinnaker Real Estate Partners and **John Greenspan** of David Adam Realty discussing private equity/private investment and development; **Ernie DesRochers** and **Deanna Polizzo** of NorthMarq Capital discussing mortgage brokerage; and **James Lane** of Webster Bank and **Bob Palermo** of Bankwell discussing institutional lending.

This program was designed with a series of round-table discussions to provide a casual environment for students and professionals to interact, and to give students a better understanding of employment opportunities and skill sets required for various commercial real estate positions.

## Hartford Field Trip







On Friday, March 4, 2016, the Real Estate Center Council sponsored a student field trip to Hartford, CT. Students and staff visited local leaders in the real estate industry. Special thanks goes out to our alumni and

associates at the hosting companies:

**CB Richard Ellis** - Susan Larkin, Anna Pfau and Alex Cattell; **Cornerstone Real Estate Advisers** - James Clayton, Marty Kane, Ryan LaRue, Patrick Nista and Deborah Swartz; **HIMCO** - John Blasé, Drew Harney, Steve Kalmin, Dave Noli, Bill Spatcher and Rick Van Steenbergen; **Talcott Realty Investors** - Mike Mihalek, Kelsey Rath and Andy Tedford; and **UBS Realty Investors, LLC** - Ed Butcher, Amy Holmes, Tiffany Gherlone and Matt Lynch.

The Hartford student field trip and Lunch were sponsored by the UConn Real Estate Center Council.

To view photos from the trip, click [here](#).

## UConn Men's Basketball Game



The 2016 UConn Real Estate Center Alumni & Friends Basketball Event was held on Thursday, January 28. The Real Estate Center Council hosted a reception at the Hilton Hotel in Hartford where students, alumni, and professionals were able to network before the game.



Following the reception, the Huskies battled in a close game and were ultimately defeated by the Cincinnati Bearcats 58-57.

# Internship/Job Placement



The Center for Real Estate and Urban Economic Studies has assembled resumes of internship candidates and graduating majors in Real Estate as well as other allied disciplines. Real estate students have or in the process of completing what many consider to be one of the best academic real estate programs in the country. So far this year students have placed in full-time and internship positions in companies such as **Fitch Ratings, Johnson & Johnson, and Prudential**. Other students continue to work their internships at **CBRE, Cornerstone, FRQ Advisors, HIMCO, Salesforce, UBS, VestaCorp** and **Webster Bank**.

The Center offers the [Resume Book](#) accessible online. You are welcome to register your company's profile on the system. Upon completion, you will receive an email confirming your registration. For more information about the process, please call Debbie Philips at (860) 486-3227 or email your request to [recenter@business.uconn.edu](mailto:recenter@business.uconn.edu).

## 2016 Calendar



**March 21, 2016 - Adam Klimek, Cushman and Wakefield:** Adam Klimek of Cushman and Wakefield will be speaking to John Glascock's Real Estate Principles and Investments classes on Monday, March 21. He will then meet with the Real Estate Society officers for dinner.

**March 22, 2016 - UBS/CREW-CT Panel:** The Real Estate Society will host a panel consisting of speakers from UBS and CREW-CT from 6 to 8 pm in the School of Business Board Room 321.

**April 7, 2016 - Boston Field Trip:** Students will travel to Boston to visit several real estate firms, including Boston Capital, NorthMarq Capital, and TA Realty, LLC. The day will conclude with a reception at the Omni Parker House at 6 pm.

**April 14, 2016 - Awards Banquet:** The annual Awards Banquet will be hosted by the Real Estate Center Council in Rome Ballroom from 5 to 9 pm.

**April 29, 2016 - Instructors' Seminar:** The Connecticut Real Estate Instructors' Seminar will be held on April 29 at the Courtyard by Marriott in Cromwell.

**January-May 2016 - Real Estate Society Events -** The Real Estate Society will hold several social/networking events throughout the semester. Students should watch for real estate society emails for details on these events. The Professional Speakers in

Classroom events are currently being scheduled.

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