

July 9, 2015



John Clapp Named Kinnard Distinguished Research Scholar



by Claire Hall

UConn Professor John Clapp, who has been recognized as one of the top real estate researchers in the world, has been named the first Kinnard Distinguished Research Scholar in the business school's Center for Real Estate.



Clapp is a long-time professor of real estate and finance at the UConn School of Business. His areas of expertise include real estate and retail markets, housing price indices, location of anchor stores, option to redevelopment and Connecticut housing. His statistical methods for tracking the evolution of property prices over space and time were featured at a meeting of the International Association of Assessing Officers and subsequently published in the *Journal of Property Tax Assessment and Administration*. His extensive research on that topic has resulted in numerous articles in scholarly journals. Clapp also served as the Director for the Center for Real Estate and Urban Economic Studies from 2009 to 2012.

Center Director John Glascock noted that the UConn program has been consistently ranked No. 1 in the world for real estate research and that Clapp's many contributions have contributed greatly to that ranking.

The Kinnard Distinguished Research Scholar is a new position named in honor of William Kinnard, who became the Center's first director in 1965. He served in that role until 1969, when he became Associate Dean of the School of Business. In addition to its research ranking, The Center has consistently been recognized as one of the Top 10 educational real estate programs by U.S. News and World Report for the last 15 years. Its strong academic credentials are matched by an emphasis on real-world problem-solving presented by faculty with deep and diverse professional experience. The Center also provides numerous services to Connecticut's real estate professionals and to the Department of Consumer Protection.





The UConn Real Estate Center Council invites you to the 11th Annual Golf Tournament on Thursday, September 17, 2015. The tournament will be held at the Golf Club at Oxford Greens, 99 Country Club Drive, Oxford, CT. For more information and to register, please follow this [link](#).

Previous sponsors for the event include

*Andrew T. Tedford '86 Timberlake,
Cornerstone Real Estate Advisors
The Simon Konover Company
First Whitney
NorthMarq Capital.*

*Past hole sponsors included: HIMCO, Talcott Realty Investors,
UBS, Goedecke & CO., Roth & Schoetz, GE Capital, CBRE*

Valuation and Advisory NJ, and Wellspeak Dugas & Kane.

Student Intern Spotlight



Over the course of the summer the Real Estate Center will be continuing to highlight it's students as they intern at companies throughout the New England.

Working in the center for over a year now, junior accounting student Betsy DiPaulo has been performing various administrative tasks. Betsy has assisted professors with research, updated financial records for the center, and has been updating the Real Estate Center's

publications list .

This summer, Anthony D'Amelio is interning at the nation's largest commercial real estate investment brokerage firm, Marcus and Millichap, with the Horvath & Tremblay Group. The Horvath & Tremblay Group is the leading investment sales team in New England and one of the top investment sales teams in the US. In 2014, they closed 643 million in transaction dollars across 18 different states. Anthony works on the trading floor in an open sales environment helping to identify and build investor databases, underwrite multiple asset classes and learn the investment real estate business. He says,



"The experience has proven to be an invaluable component of my education at the School of Real Estate and has exposed me to the fast paced and results-driven world of investment sales. I am looking forward to the remainder of the summer!"



Kathryn Sulzinski has been working at Johnson and Johnson Headquarters in New Brunswick, NJ, within the World Wide Engineering Department as a Global Real Estate and Strategic Planning intern. She has taken on a variety of interdisciplinary projects that concern workplace innovation such as mobile and collaborative spaces, worldwide branding, and consolidation efforts. Her projects thus far include creating a variety of graphics that display capacity/utilization as work-spaces evolve,

compiling a Real Estate manual to streamline processes, gaining insight to make the best decision regarding global collaboration efforts, and performing dynamic space place analysis. Overall her experience has proved challenging but rewarding. Katie will continue working remotely for Johnson and Johnson during her senior year.

2015 Real Estate Educators Association Annual Conference



The Center for Real Estate hosted the National 2015 Real Estate Educators Association (REEA) Annual Conference. Over 120 educators, from as far as Alaska and Hawaii, attended the conference held on the UConn campus in Storrs. Katherine Pancak delivered the welcoming remarks at the opening of the conference on June 18. Lucy Michaud served as Chair of the conference and planned many events for the REEA members including a barbecue, western-themed dinner, and a bus trip to Narragansett, Rhode Island.



Internship/Job Placement



The Center for Real Estate and Urban Economic Studies has assembled resumes of internship candidates and graduating majors in Real Estate as well as other allied disciplines. The real estate students have or in the process of completing what many consider to be one of the best academic real estate programs in the country. This year students have placed in full-time and internship positions in companies such as **Arbor Commercial Mortgage, CBRE, CIGNA, CM Commercial Real Estate, Cornerstone, Fitch Ratings, Freddie Mac, HIMCO, Johnson & Johnson, JP Morgan, Marcus & Millichap, Prudential, Spring11, The Hartford, UBS, United Bank, Vesta Corp and Webster Bank.**

The Center offers the [Resume Book](#) accessible online. You are welcome to register your

company's profile on the system. Upon completion, you will receive an email confirming your registration. For more information about the process, please call Debbie Philips at (860) 486-3227 or email your request to recenter@business.uconn.edu.

2015 Calendar



September 17, 2015 - 11th Annual Golf Tournament - At Andy Tedford's Oxford Greens Country Club in Oxford, Connecticut. Students will work the event. Approximately 30 (120 players) teams of golfers will be playing. The day begins with registration at 11:00, barbecue lunch, tee off at 12:30 and will conclude with a cocktails and dinner in the evening.

October 1, 2015 - 24th Annual Commercial Real Estate Conference - The Center in conjunction with the Greater Hartford Association of Realtors is planning the Fall 2015 Connecticut Commercial Conference. Registration begins at 1:30 followed by the program at 2 and a reception of light fare and networking to follow at 5pm. The program will focus on "revitalizing urban areas of Hartford". Professor John Glascock and Nick Perna are confirmed to present, others TBD. Registration information will be available soon.

October 8, 2015 - NYC Fieldtrip/Alumni Reception - Bus will leave Storrs at 7:30am and return at 11:00pm. TIAA-Cref will host lunch and students will visit the following companies for the remainder of the afternoon: Rouse Properties, Kroll Bond Ratings, DTZ, Cushman & Wakefield, JP Morgan, and Silverpeak. A reception will be held from 6:00 - 8:00 p.m. (location to be determined) for students and NYC alumni and friends to be hosted by RECC.

October 17, 2015 - Alumni Football/Reception Event - Homecoming - UConn vs. USF Football game/BBQ at Rentschler Field, East Hartford with pre-game reception 2 hours prior to the start of the game. See Debbie for tickets.

Early November 2015 registration deadline - Student ARGUS training registration deadline
- Training to take place early Spring 2016 semester.

November 2015 - 7th Annual Cornell Case Study Competition - Top real estate students participate in this case competition in NYC. Exact dates to be determined.

September - November 2015 - Real Estate Society Events - The Real Estate Society will hold several social/networking events throughout the semester, which includes a networking breakfast scheduled every other week in FNCE Conference room 463 at 7:00 a.m., Watch for real estate society emails for notices for these events. The Professional Speakers in Classroom events are currently being scheduled.