

March 29, 2016

Boston Field Trip & Alumni Reception



On Thursday, April 7, 2016, Real Estate students will travel to Boston on a field trip coordinated by the UConn Center for Real Estate. Students will have the opportunity to sit in on presentations given by UConn alumni and associates at Boston Capital, NorthMarq Capital, and TA Realty, LLC.

The day will conclude with a reception hosted by the UConn School of Business Dean's Office from 6 to 8:30 pm at the Omni Parker House at 60 School Street, Boston.

For more information and to register for the reception, please click [here](#).

14th Annual Real Estate Center Awards Banquet





Please join us on Thursday, April 14, 2016 as we honor and recognize the following Real Estate Center Alumni & Associates:

Lifetime Achievement Award - David J. Reilly

former CEO, Cornerstone Real Estate Advisers

Distinguished Alumni of the Year - Paul A. Champagne

Managing Director, CIGNA

Alumni of the Year - Adam Klimek

Senior Director, Brokerage, Cushman & Wakefield

Early Career Alumni - Ravish Kamath

Associate Director, Kroll Bond Ratings Agency, Inc.

Organizational Partner - Real Estate Finance Association

Industry Partner - TA Realty, LLC

Excellence in Research - Rexford Santerre

Professor, UConn Finance Department

Students of the Year - Francesca Michel

Brendan Moore

UCRECC Golf Tournament Winners - Cornerstone Real Estate

Advisers

For more information on the program, please click [here](#).

To register online, please click [here](#).

Contact Debbie Philips at (860) 486-3227 or

debbie.philips@business.uconn.edu

with questions.

Vesta Lecture



On February 29, 2016, Lewis Brown and Josh Greenblatt of Vesta Corporation came to Storrs to speak in John Glascock's Real Estate Principles and Investments classes. They gave a presentation on the firm and then discussed Vesta's development and acquisitions processes in greater depth. Many students appreciated learning about affordable housing and this aspect of the real estate industry.



During lunch Lewis and Josh also met with students interested in their internship program and to further discuss Vesta Corp and their individual experiences in the industry.

The Center for Real Estate would like to thank Lewis and Josh for providing this informative opportunity for our students.

Dinner with Gerry Yates





On March 4, 2016, Gerry Yates, Director of Investments in Commercial Mortgages and Real Estate at CUNA Mutual Group, had dinner with a group of students to share his experience in the real estate industry. The students were able to ask questions about Gerry's career path, as well as gain insight about his view of the field as a whole. Gerry walked the group through an example of a loan request package, allowing students to clearly see what he might be working on at any given time.

The Center for Real Estate would like to thank Gerry for his informative visit and for taking the time to speak with our students.

Cushman & Wakefield Lecture



On March 21st, 2016 Adam Klimek and his associate John Altieri from Cushman & Wakefield shared their experiences as brokers with John Glascock's real estate investments class.

Adam and John gave insight as they broke down hour by hour what a day in the life of a broker looks like.

They walked through a typical brokerage deal timeline detailing with each phase of a transaction. Following the presentation, the two professionals met over dinner with a group of Real Estate Society students to further discuss their experiences and answer questions.

The Center for Real Estate would like to thank Adam and John for taking the time to speak with our students.

UBS/CREW Panel



On March 22, 2016, individuals from Connecticut Real Estate Women (CREW

CT) and UBS held a panel discussion for the Real Estate Society. Panelists included Keli Savage of Aetna, Jenna Bennetti of Whittlesey & Hadley, Tiffany Gherlone of UBS, and Stephanie Cabral of Colliers International. Christina Harney from UConn Career Services closed with interview protocol and tips. Liz Strole of CREW CT also attended the event.

The panelists discussed topics ranging from major market trends to career advice for students preparing to enter the field of commercial real estate. This event provided a great deal of insight from a wide array of real estate professionals.

The Center for Real Estate would like to thank all the panelists for their time and participation. We are grateful for alumni and organizational partners that present such opportunities and enhance the real estate program and



help prepare our students.

Internship/Job Placement



The Center for Real Estate and Urban Economic Studies has assembled resumes of internship candidates and graduating majors in Real Estate as well as other allied disciplines. Real estate students have or in the process of completing what many consider to be one of the best academic real estate programs in the country. So far this year students have placed in full-time and internship positions in companies such as **CBRE-NE, Cornerstone, Factset, Fitch Ratings, Kroll Bond Ratings, Prudential, UBS** and **Vesta Corp** . Other students are on the cusp of accepting offers and still others continue to work their internships at **CBRE, Cornerstone, FRQ Advisors, UBS, VestaCorp** and **Webster Bank**.

The Center offers the [Resume Book](#) accessible online. You are welcome to register your company's profile on the system. Upon completion, you will receive an email confirming your registration. For more information about the process, please call Debbie Philips at (860) 486-3227 or email your request to recenter@business.uconn.edu.



April 7, 2016 - Boston Field Trip: Students will travel to Boston to visit several real estate firms, including Boston Capital, NorthMarq Capital, and TA Realty, LLC. The day will conclude with a reception at the Omni Parker House at 6 pm.

April 14, 2016 - Awards Banquet: The annual Awards Banquet will be hosted by the Real Estate Center Council in Rome Ballroom from 5 to 9 pm.

April 29, 2016 - Instructors' Seminar: The Connecticut Real Estate Instructors' Seminar will be held on April 29 at the Courtyard by Marriott in Cromwell.

January-May 2016 - Real Estate Society Events - The Real Estate Society will hold several social/networking events throughout the semester. Students should watch for real estate society emails for details on these events. The Professional Speakers in Classroom events are currently being scheduled.