

November 20, 2014



2014 Cornell Real Estate Competition



A team of real estate students from the University of Connecticut earned third place in a prestigious international case competition on November 4 in New York City, sponsored by Cornell University.



The UConn team consisted of William Bartol, Drew Harney, Austin Smyth, Kristine Victor and Patrick Nista. Francesca Michel was the alternate.

John Glascock, director of the Center for Real Estate and Urban Economic Studies, said that the UConn students gave an excellent presentation and secured the honor despite fierce global competition from top-rated schools, including McGill, University of Sydney, Cornell, Brown and NYU.

To read more about the competition click [here](#)

Alumni Football Event



On Saturday November 1, 2014 alumni and friends gathered in the Real Estate Center tent at Rentschler field in East Hartford for the 12th Annual University of Connecticut Real Estate Center Council fall football tailgate. Students, alumni, and friends enjoyed food, beverages, and a performance by the UConn marching band.

Despite some tough weather the UConn Huskies defeated the University of Central Florida Knights in a close game 37-29.



Thank you to the Real Estate Center Council for supporting this event and thank you to all who joined us on Saturday.

To view more photos from the event click [here](#)



24th Annual Connecticut Commercial Real Estate Conference



On October 2, 2014, The UCONN Center for Real Estate and Urban Economics and the Greater Hartford Association of Realtors hosted the 24th Annual Commercial Real Estate Conference at the Sheraton in Rocky Hill, CT. The conference this year was sponsored by The Center for Real Estate, National Association of REALTORS, Inc., The Connecticut Attorney's Title Insurance Company, and The Simon Konover Company.



John Glascock, director of the Center for Real Estate, opened the presentation with an Economic Update. **Roz Paaswell** of the National Development Council, **Mathew Nemerson**, the Economic Development Administrator of the City of New Haven, and **Tim Sullivan**, Deputy Commissioner for Waterfront of the Brownfield and Transit Oriented Development sector of the State of Connecticut Department of Economic Development participated in a panel discussion titled, "Commercial Real Estate Development in Connecticut: Challenges

and Opportunities."



A second panel discussion was held titled "The Connecticut Economy: Where are we Headed? What Does the Future Look like for CT Commercial Real Estate?" The discussion included contributions from **Dr. Steven Lanza**, executive editor of *The Connecticut Economy*, of the UCONN Department of Economics, **Patrick Flaherty**, Economist, of the State of Connecticut Department of Labor and **Ron Van Winkle**, Economist, Town Manager of the Town of West Hartford. **Mike Goman** moderated both discussions. A networking reception followed the event.

Habitat for Humanity



On November 8, 2014 members of the Real Estate Society volunteered their time in Bristol, Connecticut to work with Habitat for Humanity. Students helped sand and paint newly constructed homes for individuals who would not be able to afford a home without the assistance of Habitat for Humanity and their donors. The students said it was a rewarding and enjoyable experience and look forward to working with the organization in the future.

Internship/Job Placement



Looking for an intern or permanent hire? The Center for Real Estate and Urban Economic Studies has assembled resumes of internship candidates and graduating majors in Real Estate as well as other allied disciplines. The real estate students are completing what many consider to be one of the best academic real estate programs in the country.

As part of a new endeavor, we are offering the [Resume Book](#) accessible online. You

are welcome to register your company's profile on the system. Upon completion, you will receive an email confirming your registration. For more information about the process, please call Debbie Philips at (860) 486-3227 or email your request to recenter@business.uconn.edu.

We enthusiastically endorse these trained and skilled young people in their pursuit of careers in real estate. Please feel free to contact the individual students directly or if you prefer, interviews can be arranged through the Real Estate Center. If you require further information about these students or about our program, please call Debbie Philips at (860) 486-3227.

Special Recognition



The Center for Real Estate would like to thank the Konover Coppa Family for the generous support through the Konover Coppa Fund. The \$100,000 Fund was established in 2013 and provides financial support for the programmatic enhancement at the School of Business for the Center for Real Estate & Urban Economic Studies. We are grateful for the support from the Doris and Simon Konover Family Foundation.

The Simon Konover Company

has in the past, and continues to be, an instrumental part of the real estate investment class. Jim Wakim and Brad Wainman of the Simon Konover Company provide a shopping center case which allows students in the investments class to gain practical experience. The spring 2015 investment class will work once again with the Simon Konover Company to this end.



Many thanks to the Konover Coppa Family and the Simon Konover Company.



January 24, 30 & 31, 2015 ARGUS Review Training Course - Student ARGUS Training

February 3, 2015 - Real Estate Society and CREW CT UConn Women's Basketball Event to be held on Tuesday, February 3, 2015. Pre-game reception to be held from 5:00 - 7:00 pm at McCarter English, City Place 36th Floor. Tickets are \$26 for the UConn vs. Cincinnati game and will be available soon.

February 13, 2015, Argus Certification Exam

February 26, 2015, Student Stamford Field Trip - Real Estate Finance Association will host UConn students for a series of presentations from different companies at the UConn Stamford campus. A reception will follow from 5:30-7:30. Details to follow.

March 1, 2015 Men's Basketball Alumni Event - The Real Estate Center annual alumni reception and basketball game will be held on Sunday March 1, 2014 vs. SMU at the XL Center in downtown Hartford. A pre game reception will be held from 12:00 - 2:00 p.m. at the Hartford Hilton. Ticket will soon be available.

March 6, 2015- Student Hartford Field Trip - UConn students will travel to Hartford to meet with CB Richard Ellis, Cornerstone Real Estate Advisers, Talcott Realty, and UBS.

March 26- 28, 2015 Real Estate Center's 50th Anniversary Academic Conference and Symposium

April 9, 2015 Student Boston Field Trip- UConn students will travel to Boston to meet with TA Associates Realty, Cresa Partners Inc., Forest City Enterprises, Boston Capital, Property and Portfolio Research, and CB Richard Ellis.

50th Anniversary Banquet Photos

The Center for Real Estate is preparing for the 50th Anniversary Banquet. We're collecting and reviewing old photos for a slideshow. If you have any old photos you would like to include in the slideshow please send them to christinehovey@comcast.net