

REAL ESTATE CENTER

January 2022

Basketball: UCONN Men vs. Villanova

The UCONN men's basketball and pregame reception is back! The Real Estate Center Alumni Basketball Event will be held on Tuesday, February 22, 2022.

The Center will host the alumni favorite pregame event at *The REC Hartford*. Special thanks to Sentry Commercial for sharing the **160 Trumbull Street 4th Floor** space for this UConn alumni event.

UCONN Men's vs Villanova Tuesday, February 22, 2022 Pre-game Reception 6:00 - 8:00PM Game time - 8:00 PM

Click <u>here</u> to view current University Event Covid protocols



Limited number of seats availability -Upper Bowl - \$30, Lower Bowl - \$70.

Click <u>Here</u> to register for the event and purchase game tickets.

SIOR Fall International Conference



Seniors <u>Michael DaCosta</u> and <u>Andrew Busick</u> had the opportunity to attend <u>SIOR's CREate 360</u> fall 2021 conference in Nashville, Tennessee.

They attended several networking events where they talked to professionals from across the country about the CRE industry. They also heard from inspirational speakers that provided great insight into business development, the industry, and the economy. Lastly, they took part in educational sessions which provided thoughtprovoking discussions on today's hottest topics, such as global supply chain issues and using LinkedIn to increase sales.

Michael and Andrew would like to thank the SIOR Connecticut Chapter, as well as the UConn Real Estate Center for this opportunity. They look forward to keeping in touch with SIOR.

View Program

Faculty & Research



Real Estate Society Highlights in Fall 2021

Fall 2021 the following UCONN Real Estate Center alumni and industry professionals visited the Real Estate Society.

We are grateful for each one that takes part in the education of our students. Thank you!



National Valuation Consultants

On October 7 Managing Director, John Monaco and Patti Lujan, HR Director from The National Valuation Consultants, Inc. conducted interviews and presented a company overview to the Real Estate Society.

Cigna

On September 29, 2021, the Cigna Realty Investors presented to the Real Estate Society. Cigna visiting professionals include Derek Peterson, Head of West Region, Acquisitions; Mike Gencarelli, Vice President, Asset Management; Matt Brown, Sr. Analyst, Portfolio Management and Jake Brassard, Analyst, Acquisitions.



SitusAMC

On October 13, 2021, SitusAMC professionals visited with the Real Estate Society. Frank Yanofsy, Director, Jennifer Layton, Senior Vice President and Brian Paterson, Associate gave an overview of the company and explained how students interested in working with SitusAMC can reach out to them.

SitusAMC

Ernst & Young

Matthew Gorman, Senior FSO-Indirect Tax with Ernst & Young LLP, made a virtual visit with the Real Estate Society where he shared the many opportunities available in commercial real estate.





McDonalds

On November 9, Jill Szymanki, National Real Estate Manager with McDonald's USA, LLC joined the real estate society to speak about McDonald's process for land acquisition and store building. This is always a unique visit which the students find fascinating.





2021 UCRECC Golf Tournament Recap



The Real Estate Center hosted the 16th University of Connecticut Real Estate Center Council golf tournament on Tuesday, September 14, 2021. With nearly 100 golfers, the teams were greeted with the most beautiful weather imaginable and a well-received day since last year was postponed due to Covid.

In the absence of Andy Tedford our traditional Master of Ceremonies, the alumni, industry friends and players were welcomed by fellow alum Tom Curtin and Ron Lamontagne, as well as the School of Business Associate Dean, Lucy Gilson.

Gansett Ventures

On November 3, 2021, Caleb Manchester, President and CEO of Gansett Ventures real estate development, investment, and consultation took the day to present to the classroom and Real Estate Society. This rare look into the experience of a developer was greatly appreciated.



Tournament Sponsors:

Acadia Realty Trust Atlus Group First Whitney Marty Kane SitusAMC John DesRochers, Erik Edeen, TJ Mills Horvath & Tremblay SIORS CT/Western MA Westfahl Family

Congrats to our Winners:

The Tournament was won by a score of 62 by the Horvath and Trembley Team of Brad Canova, Adam Siegel, Ben Palazzo and Dennis Stanek.

2nd place was taken by Chris Westfahl, Terry Obey, Steve Foltz and Steven Westfahl and 3rd place was won by Phil Gagnon, Rick Roth, Mike Mihalek and Mike Guidicelli.

Thank you to all who supported the event and joined us for the day.

Please enjoy the event video attached.

Student Placement

To date 2021-2022 student full-time and spring or summer internship placement in real estate firms include the following:

Cigna, Freddie Mac, Horvath & Tremblay, Kroll Bond Ratings Agency, National Valuation Consulting, SitusAMC, UBS and Wells Fargo.

The Center continues to offer a Resume Book of students looking for internships and fulltime placement in the real estate industry.



For more information and to receive a copy of the 2022 resume book, please send your request to Debbie.Philips@uconn.edu.

Please let the Real Estate know if your firm has recently hired a UCONN Real Estate Center Intern or graduating senior.

UCONN Real Estate Center Spring 2022 Calendar of Events:

February 5 - 6, 2022 - Student ARGUS Training - Virtual event
February 8, 2022 - SIOR - RE Student and men's basketball vs. Marquette and pre-game event. Registration due by February 1. SIOR members click <u>here</u> to register and purchase tickets. RE students, please email Debbie to get student code to register.
February 22, 2022 - UCONN RE Villanova men's basketball and pre-game reception

February 24, 2022 - RE student Boston industry field trip and alumni reception - registration details to follow.

April 21, 2022 - UCONN Real Estate Awards Banquet - Registration details to follow.

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