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June 2023

**Registration is Open!**

[Sign-Up / Sponsor Today!](#)

18th Annual UCRECC

# GOLF

## *Tournament*



**UConn**  
CENTER FOR REAL ESTATE

.....  
**09/19/2023**

The Golf Club  
at Oxford Greens  
99 Country Club Dr  
Oxford, CT 06478  
.....

### Schedule

**11:00 A.M.**  
BBQ Lunch  
Registration

**12:30 P.M.**  
Shotgun Start

**6:00 P.M.**  
Cocktails

**6:45 P.M.**  
Dinner  
Prizes

 860-486-3227

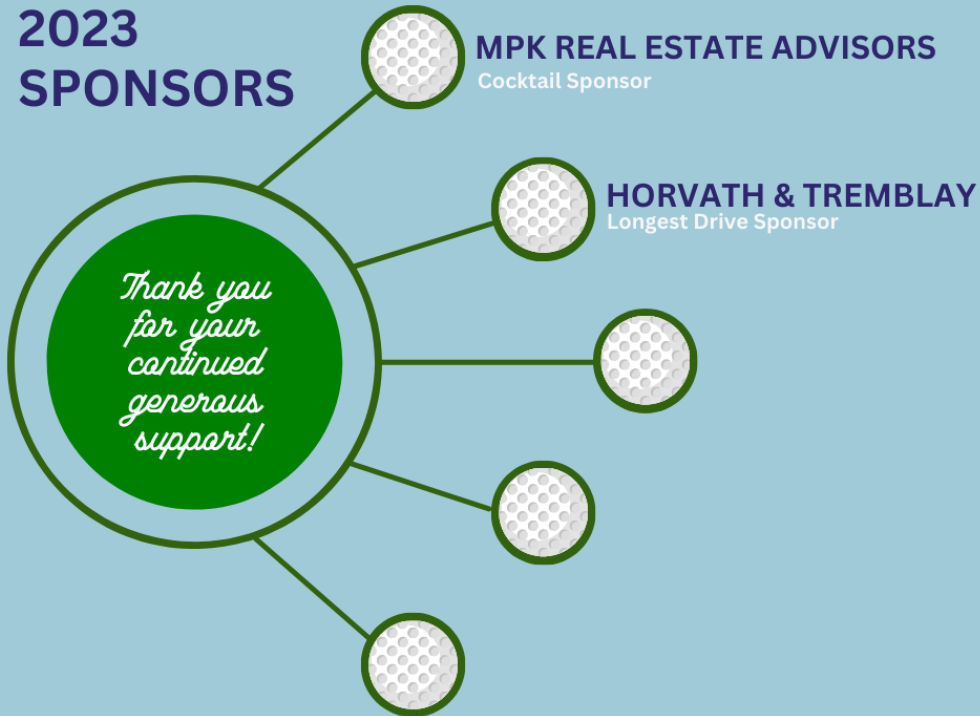
 [kathryn.oleary@uconn.edu](mailto:kathryn.oleary@uconn.edu)

**Sponsorships Available**

## 2023 SPONSORS



## 2023 SPONSORS



### Available Sponsorships:

- Tournament Co-Sponsor (\$2500)
- Dinner Sponsor (\$1500)
- Lunch Sponsor (\$1250)
- Prize Sponsor (\$1000)
- Putting Green Sponsor (\$750)
- Driving Range Sponsor (\$750)
- Longest Drive Sponsor (\$750)
- Foursome (\$600)
- Blue Sponsor (\$100; does not include golf)

Individual / Single Player: \$150

Sign-Up / Sponsor Today!

## Real Estate Society Leadership

The Center for Real Estate is pleased to announce the 2023-24 Real Estate Society Officers for Fall 2023.

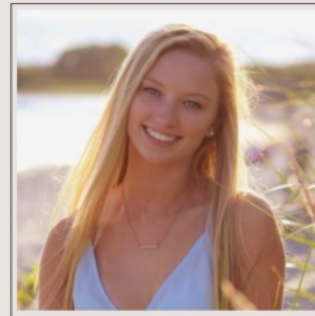
### 2023-24 OFFICERS



ALEXANDRA RICH  
PRESIDENT



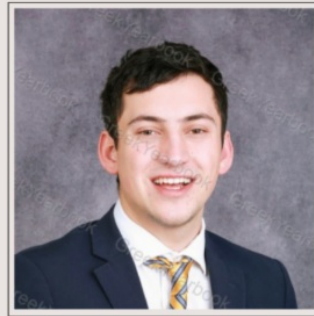
ANDREW CUBELL  
VICE PRESIDENT:  
CAREER DEVELOPMENT



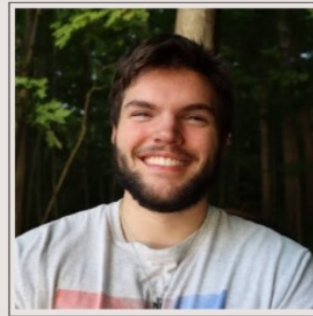
MOLLY MCKEON  
VICE PRESIDENT:  
SOCIAL MEDIA/NETWORKING



BRIAN WINTERS  
VICE PRESIDENT:  
MEMBERSHIP



GEORGE ANDREWS  
TREASURER



JAGGER VELLUCCI  
SECRETARY

#### About the Leaders:

- **Alexandra Richo, President.** Alexandra is from CT and is currently a junior real estate major with a plan to minor in marketing. This upcoming semester, Alexandra will be a peer advisor to freshmen in the school of business as well as an analyst on the sustainability vertical in Hillside Ventures. One of her goals is to learn more about sustainability in real estate development. Alexandra looks forward to coming back to campus, seeing her friends, and attending the basketball games.

- **Andrew Cubell, Vice President of Career Development.** Andrew is from MA is a senior majoring in marketing with a real estate minor. With his vice

president position, Andrew hopes to assist members in finding, applying for, and successfully securing internships and jobs within the real estate field. This summer, he will be an intern with The Bozzuto Group in Boston doing sales, leasing, and marketing for one of their buildings in the Fenway area.

· **Molly McKeon, Vice President of Social Media & Networking.** Molly is from CT and is a senior majoring in Real Estate and Urban Economics. Through her involvement in several social and academic clubs, she finds herself discovering ways to take on different leadership roles and strengthening her skill sets. She prides herself in having strong communication skills and an impeccable work ethic that not only allows her to thrive as an individual but also with those she is working with.

· **Brian Winters, Vice President of Membership.** Brian is from NY and is a rising senior majoring in Real Estate and Urban Economic Studies. This summer, Brian will be interning at Marcus & Millichap in New York City. As Vice President of Membership within the Real Estate Society, he envisions creating a supportive environment, where members can come together to build deep connections, expand their knowledge, and collaborate to achieve their real estate aspirations.

· **George Andrews, Treasurer.** George is from CT and is majoring in Finance with a minor in Real Estate. This summer, he will be working as a business development intern at Lexington Partners in Hartford. He is looking forward to furthering connections and experiences in the Real Estate industry through the internship and time with the society. George is also excited for the upcoming semester to help grow the society and meet all the great speakers and guests that the society will bring in.

· **Jagger Vellucci, Secretary.** Jagger is from CT is going into his senior year majoring in Economics. In his free time, Jagger enjoys spending time with friends, making bon fires and playing poker.

## In the News: John Clapp, Professor Emeritus



*Photo credit: Christian Abraham/Hearst Connecticut Media*

### Five CT malls have been sold in recent years. Why is there so much change?

Recently, New Canaan Advertiser staff writer, [Luther Turmelle](#), published an article that examined the reasons that seemed to be triggering the sell-off of CT malls. For more insight, they turned to retail and economic experts.

Our own, John Clapp was interviewed and pointed out several factors:

- There's an oversupply of mall and shopping centers in the state.

- CT is a slow-growth state and there isn't enough growth out there to support the amount of retail that is still being built.
- There is a reduced ability to fill large anchor spaces in malls.

[Read the full article here](#)

## June is National Safety Month



[Learn More!](#)

### Wk 1: Emergency Preparedness

If an emergency happened, what are your office's evacuation procedures, communications, protocol, and safety protocol? Do you know where your office's First Aid kit is?

Did you know the first week of June is also [National CPR and AED Awareness Week](#)? When an emergency arises, knowing CPR and how to use an AED can save lives.

Weeks 2 - 4 will be shared on our Center for Real Estate LinkedIn Group.

## Come Ride With Us!

The University of Connecticut's Animal Science Department offers a summer horseback riding program to the public with something for everyone!

Dressage, Hunt Seat, Polo, Trail and Western are open to adults and children who meet the minimum age and skill level requirements.

[Click here to learn more!](#)



## UConn Alums Rank Among High Earners...



*Photo credit: Peter Morenus | UConn Today)*

### Data Shows UConn Alums Rank Among High Earners in Accounting, Finance, Law

UConn is among the top 20 public universities nationwide in which alumni who built careers in accounting, finance, and law earn more than peers who graduated from other institutions, according to data compiled by an organization that researches employment trends.

[Read the Full Article](#)

*Article by: Stephanie Reitz - UConn Communications*

## LinkedIn: Center For Real Estate

The goal of this group is to offer a platform for UConn students and alumni across all geographies and disciplines of



Have you joined the UConn Center for Real Estate group on LinkedIn yet?

the real estate community to connect with one another, and promote news, events, job opportunities and general industry related information.

If you are a current UConn student or Alumni and would like to be added to the group, please [click here!](#)

## Student Placement - 2023

Has your firm recently hired a UConn Real Estate Center Intern or graduating senior? We want to know about it!

Don't forget - the Center continues to offer a Resume Book of students looking for internships and fulltime placement in the real estate industry.

To share your recent hire or for more information and to receive a copy of the 2023 resume book, please send an email to: [kathryn.oleary@uconn.edu](mailto:kathryn.oleary@uconn.edu) or call her at 860-486-3227.



Recent placements, student internships and full-time, include:

Bozutto, CBRE, Charles Schwab, Colliers, FactSet, J.P. Morgan, Hillwood, HIMCO, Kerin & Fazio, LLC, Lexington Partners, LLC, Marcus & Millichap, NatWest Capital Markets, and Quartz Properties.

### Center for Real Estate and Urban Economic Studies

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860-486-3227

# UConn

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REAL ESTATE CENTER



