



# *20th Annual Awards Banquet*

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**GRADUATE STORRS**

855 Bolton Road  
Storrs Mansfield, CT 06268

**APRIL 18, 2024**

5 P.M. - 8 P.M.



**UConn**

**SCHOOL OF BUSINESS**

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REAL ESTATE CENTER

*Remembering*  
*Dr. John Harding*



**John Harding passed away on March 21, 2024. Harding was Professor of Finance and Real Estate at the University of Connecticut from 1996 to 2013 and is remembered as a dedicated scholar and teacher who loved the work. He joined academia after a notable career in Finance to exercise his brilliant mind and convey his passion and rigor to his students. In the classroom, he was deeply respected for the depth and relevance of his thinking about banking, mortgage and bond markets and had an ability to inspire. He leaves an enduring legacy in the fields of finance and real estate. John always had a warm smile and was engaging, honest, and respectful to everyone he met. His students and colleagues truly enjoyed every interaction and conversation.**

**As a member of the board of directors for HonFed Bank and Western Federal Savings and Loan, Harding steered financial institutions. His contributions at Freddie Mac, H.F. Holdings, the Federal Reserve Board, National Permanent Bank and Fannie Mae were pivotal in guiding policy decisions, influencing markets, and fortifying institutions.**

**John attended Northwestern University, the University of Chicago and the University of California at Berkeley. He received the prestigious Ackerman Award for research excellence twice. The Weimer School Post Doctoral Award recognized his diligent pursuit of knowledge, while the AREUEA Outstanding Dissertation Award celebrated his groundbreaking research.**

*In Loving  
Memory of  
Dr. C.F. Sirmans*



A remarkable scholar who made a significant impact on the fields of real estate, finance, and housing, passed away on March 25, 2024. C.F. Sirmans led the UConn Center for Real Estate to worldwide prominence as Director from 1991–2008, was the William N. Kinnard, Jr. Professor of Real Estate and Finance, and served the School of Business as Interim Finance Department Head, Associate Dean, and Interim Dean. In 2005 he was honored by UConn as a Board of Trustees Distinguished Professor. Thousands of UConn undergraduate, MBA and PhD students were directly impacted by C.F.. He is remembered as generous and collaborative and leaves a strong legacy at the University of Connecticut.

Sirmans attended Valdosta State College and the University of Georgia, receiving a master's degree in economics and a Ph.D. in real estate and urban development. Sirmans specialized in real estate finance and investment, focusing on the understanding of pricing, investment strategies and market dynamics. He is considered by many, the most prolific real estate researcher of his time with well over 300 publications and more than 17,000 citations. He was editor for numerous journals and three seminal textbooks. In addition to his years at UConn, C.F. held positions at Clemson, University of Illinois, University of Georgia, Louisiana State University, and Florida State University; and visiting positions at the Swedish School of Economics and Business, National University of Singapore, University of Hong Kong, City University of Hong Kong, and Brigham Young University.

# EVENT PROGRAM

**5:00PM: Networking / Cocktail Reception**

**6:00 PM: Dinner / Welcoming Remarks**

**6:30PM: Opening Remarks**

**6:45 PM: Presentation of Awards**

## REAL ESTATE FACULTY & STAFF

### **Center Staff and Faculty:**

Jeffrey Cohen, Professor

Attorney Kristen Haseney, Asst. Ext. Professor

Kathryn O'Leary, Program Coordinator

Katherine Pancak, Professor

Alex Van De Minne, Assistant Professor

David Wharmby, Director

### **Adjunct Faculty:**

Sean Hagearty, Adjunct Faculty

Fred Richard, Adjunct Faculty

Rick Roth, Adjunct Faculty

## REAL ESTATE STUDENT WORKERS

**Shawn Asiamah**

**Nadia Bauco**

**Alexandra Richo**

**Lindsey Sanderson**

**Brendan Vodola**



# LIFETIME ACHIEVEMENT AWARD



**MATT HALPRIN**

President

New England Retail  
Properties

Based in Wethersfield, Connecticut, New England Retail Properties, Inc was founded in 1987. A former retailer prior to entering the brokerage business, Matt has opened retail stores in fifteen states and negotiated leases in seven of the largest regional malls in the country. Prior to that he was the Senior Vice President for a regional retail home center chain where he was responsible for new store development and operations of more than sixty stores. With his vast retail experience, Matt has been able to lease retail space in excess of 4 million square feet and has sold more than \$200 million in retail investment properties.

Over the past 15 years New England Retail Properties, Inc has branched off into developing single Tenant Net Leased Properties for National Retail Tenants in Vermont, New Hampshire, New York, Connecticut and Rhode Island. That includes more than 40 stores for Tractor Supply Company. Matt has won numerous awards for his retail real estate transactions and is very active in the ICSC, serving as Connecticut program director and on many committees in Connecticut and New England. Matt attended the University of Connecticut and serves on the UConn Real Estate School advisory board. He has four children and is a licensed Real Estate Broker in four states.

# ALUMNI OF THE YEAR AWARD



## TIFFANY GHERLONE

Managing Director

UBS

**As Head of Research & Strategy for UBS Realty Investors, Tiffany directs a team of Real Estate Economists, Quantitative Analysts and has oversight of the daily-valued platform. She is a voting member of the firm's Investment Committee and Management Forum. With a background in strategy and analytics, Tiffany is in a unique position to connect market trends to actionable investment recommendations and to evolve private market portfolio allocation strategies. She is a featured speaker at annual industry events, including NAREIM, RETCON, and AFIRE, as well as a Board Member for NAREIM.**

**Tiffany joined UBS in 2007 as a member of the Real Estate Research team. Prior to accepting her current position, she was the Head of Asset Management for Real Estate US, Chair of the Strategy Team and Co-Founder of UBS Asset Management's Innovation Stream. Tiffany is a former member of the Steering Committee and Advisory Council at the University of Connecticut's Center for Real Estate, where she received her BS and MBA in Real Estate and Urban Economics. At Sacred Heart University, her doctoral research centered around the influence of publicly-traded REITs and market-based inflation expectations on daily-priced private commercial real estate performance.**

# ALUMNI OF THE YEAR AWARD



## PATRICK CARINO

Vice President of Development  
The NRP Group

**Pat is a Vice President of Development at The NRP Group and responsible for sourcing and executing market-rate developments in New York, New Jersey, Connecticut, and Massachusetts.**

**Prior to joining NRP, Patrick handled Acquisitions and Development at a regional multifamily and hospitality firm leading the effort to expand geographically. Patrick started his career as a member of CBRE's New York Institutional Group, where he was involved in the marketing and closing of over \$1 billion in investment transactions focused in the Metropolitan New York Tri-State region and second tier cities, primarily in the Eastern United States.**

**Patrick graduated from the University of Connecticut, majoring in Finance with a concentration in Real Estate and Urban Economics and a minor in Environmental Economics and Policy. He is on the advisory boards of the Northern New Jersey and Fairfield/Westchester Urban Land Institute chapters, a licensed real estate broker in the State of Connecticut and a former certified LEED Green Associate.**

# EARLY CAREER ALUMNI AWARD



## **BEN GOLDSTEIN**

Managing Director

Newmark

Ben Goldstein serves as a Managing Director at Newmark, where he specializes in tenant representation. Partnering closely with market leader James Ritman, he has extensive expertise in navigating both local and global transactions. As an expert on the New York & Connecticut marketplace, he also advises landlords on a portfolio of office buildings comprising of 2M square feet located in Greenwich, Stamford and Darien, CT.

On a national level, he has recent experience within major markets including Miami, Chicago, Los Angeles, Dallas, Philadelphia, Seattle, Palo Alto, Phoenix/Scottsdale, Jacksonville, San Diego, Tampa and Richmond. Internationally he has advised clients in Canada, Mexico, Puerto Rico and within Europe and Asia. Since 2020, Goldstein completed nearly 200 commercial real estate transactions spanning 3M square feet, accounting for \$750M in aggregate value. In 2021 and 2023, he was named as one of Newmark's National Rising Stars.

# EARLY CAREER ALUMNI AWARD



**CACI RHUDA**

Associate

Berkeley Partners

**Caci Rhuda graduated from the University of Connecticut in 2019 as a Real Estate & Urban Economics Major with a minor in professional Sales. Currently, she is an Acquisitions Associate at Berkeley Partners, a vertically integrated real estate investment firm focusing on the investment and management of light industrial real estate across the country. Since joining Berkeley Partners in February of 2021, Caci has participated in closing over \$151M in transaction volume in major East Coast markets. Prior to joining Berkeley Partners, Caci worked on the Surveillance and Investment Management team at Starwood Property Trust in Miami managing over \$20Bn in conduit loans and partaking in the analysis of B-piece CMBS transactions.**

**Caci is currently enrolled at Georgetown University earning a Master of Professional Studies in Real Estate with a focus on Real Estate Finance. Outside of work, Caci lives in Boston with her fiancé and two cats and enjoys skiing and most recently attempting to play golf.**

# ORGANIZATIONAL PARTNER OF THE YEAR



**SIOR®**

SOCIETY OF INDUSTRIAL  
AND OFFICE REALTORS®

The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is the leading global professional office and industrial real estate association. With 3,900 members in 49 countries, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists.

The SIOR Connecticut Western Massachusetts Chapter has been a long-standing supporter of UConn and the Real Estate Center and counts many Huskies within their ranks.

Scholarships are awarded each year through two endowed funds in memory of SIOR members Sam Pierson and Carl Traub with matching funds from the SIOR Foundation.

Since inception the endowment has provided over \$400,000 in scholarship support to over 200 students studying real estate at the University of Connecticut. In addition, the chapter has provided over \$150,000 in direct matching support to these students.

# INDUSTRY PARTNER OF THE YEAR



CREA, LLC specializes in low-income housing tax credits, forming long-term relationships with investors and developers that cultivate success and improve lives. Since inception, CREA has raised over \$11 billion in equity and has properties under management in 48 states, D.C. and one U.S. territory. CREA is headquartered in Indianapolis, with offices in Boston, Chicago, New York, Portland, San Diego and Sarasota.

Our purpose is found in providing our investor and developer clients with professional real estate investment banking solutions. Together with our partners, we endeavor to create a world where everyone has a safe, affordable, decent place to call home. We strive to create communities of opportunity, connecting housing to world-class education, transportation, healthcare and jobs.

At CREA, we believe opportunity starts with a safe place to call home. With this mission at the heart of our business, we respect and value a multitude of partnerships and conduct ourselves with integrity in all that we do.

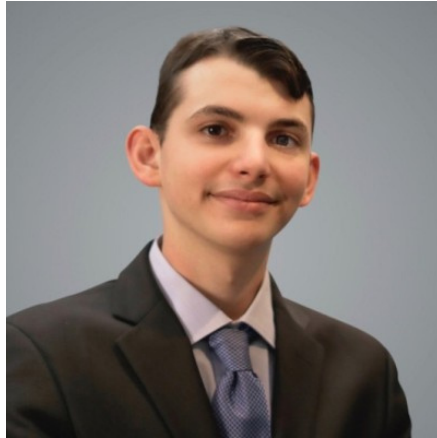


# UNDERGRADUATE STUDENT OF THE YEAR



Molly McKeon is a senior from Putnam, CT, majoring in Real Estate and Urban Economic Studies. Throughout her time at the University of Connecticut, Molly has been a member of the Real Estate Society for all 4 years and holds the Vice President of social media & networking position this year. She manages the Real Estate Society's social media accounts and connects members to various industry professionals and alumni. Molly was recently awarded with the SIOR Samuel F. Pierson Scholarship, which honors real estate students who intend to pursue a career in real estate for their demonstrated academic excellence. Upon graduation in May, Molly will begin her real estate career as a Capital Market Analyst at Dansker Capital Group in Danbury, CT.

# UNDERGRADUATE STUDENT OF THE YEAR



**Brian Winters is a senior at the University of Connecticut, majoring in Real Estate and Urban Economic Studies. Throughout his academic journey, Brian has completed three internships within the commercial real estate industry at Marcus & Millichap, Signature Bank, and Vastgood Properties. Beyond his professional endeavors, Brian is actively involved in shaping the future of the real estate industry through his participation in ICSC's Student Member Advisory Committee (SMAC) and as an executive board member within UConn's Real Estate Society. Recognized for his outstanding achievements, Brian has been honored as the UConn Real Estate Undergraduate Student of the Year and recipient of the Bill Holmes/Hart Realty Undergraduate Real Estate Award.**

# GRADUATE STUDENT OF THE YEAR



Jeremi Johnson currently serves in the U.S. Air Force as an Intelligence Officer. He enlisted in 2014 and Commissioned as an Officer in 2020. While in the military, he has deployed to Kuwait in 2019 and Djibouti in 2022 in support of Operation Inherent Resolve and Enduring Freedom Horn of Africa. Additionally, while working on his graduate degree and maintaining a 3.9 GPA, Jeremi also completed the first ever executive internship at the Capital Regional Development Authority where he was responsible for analysis and data synthesis of real estate development projects ranging from \$5 million to \$125 million. Along with the military, he also works as a commercial real estate provisional appraiser at Galvin Appraisal Services in Farmington, CT.

Jeremi was raised in Waterbury, CT alongside his brother Jocquel who also served in the Army. When Jeremi is not working, he enjoys spending time with the love of his life Ashley and his newborn son Jeremi Jr, playing the piano at his church, and cheering on the UCONN Huskies.

# ADJUNCT PROFESSOR OF THE YEAR



**FREDERICK J RICHARD**

Director

Webster Bank, N.A.

**Fred is Director and Manager of the Connecticut office of Webster Bank's commercial appraisal review department. Prior to joining Webster Bank, Fred was a Principal at Richard Property Valuation & Consulting, LLC and FRQ Property Advisors, LLC, commercial real estate valuation companies that specialized in the analysis of commercial real estate. Previously, Fred was an associate in the valuation department of Cornerstone Real Estate Advisers LLC, where he provided internal valuation support on new whole, mezzanine and construction loan originations, and a Vice President in the valuation department of CBRE in Hartford, CT.**

**Fred is a Past President of the Connecticut Chapter of the Appraisal Institute and formerly served as the Chief Financial Officer of Region IV of the Appraisal Institute. He is a Director of the Connecticut Appraisal Education Foundation and formerly served as Treasurer. Fred holds a B.S. in Finance from the University of Connecticut, with a concentration in real estate and urban economic studies. He currently serves as adjunct faculty for the Center for Real Estate and Urban Economic Studies.**

# ADJUNCT PROFESSOR OF THE YEAR



## SEAN HAGEARTY

Principal

R.F. Hagearty & Associates, Inc.

**Sean T. Hagearty, MAI, is President of R.F. Hagearty & Associates, a real estate valuation and consulting firm founded by Richard F. Hagearty in 1984. A proud second generation owner and President, Hagearty and associates provide valuation services to a diverse group of clients to include attorneys, financial institutions, municipalities as well as corporations and private owners. In addition to his adjunct faculty position at the University of Connecticut, Sean has over 20 years of experience as an appraisal educator, having completed numerous teaching assignments for the Connecticut Chapter of the Appraisal Institute and the greater Hartford Chapter of the Real Estate Finance Association.**

**Sean currently serves as President of the CT Appraisal Education Foundation, a not-for-profit organization which promotes appraisal education throughout Connecticut. He is also a past President of the CT Chapter of the Appraisal Institute and served for over 10 years as a Commissioner with the Connecticut Real Estate Appraisal Commission under the Connecticut Department of Consumer Protection, a position he was appointed to by Connecticut Governor Jodi Rell. Mr. Hagearty resides in Hebron, Connecticut with his wife Beth and they have three grown daughters.**

# EXCELLENCE IN RESEARCH AWARD



## JEFFREY COHEN

Real Estate Professor

University of Connecticut

**Jeff is a distinguished professor of real estate and finance, serving as the Kinnard Scholar in Real Estate at The University of Connecticut School of Business. Cohen's expertise lies in real estate valuations, urban economics, and spatial analysis. He is renowned for his research on the intersection of real estate and transportation, land use and housing, and issues of wealth inequality stemming from home equity accumulation. Cohen has served as a Visiting Scholar with the Federal Reserve Bank of St. Louis and is currently a Research Fellow at the St. Louis Fed's Institute for Economic Equity.**

**Cohen's work has been supported by various federal and state government agencies, non-profits, and institutions such as the U.S. Department of Transportation, the Lincoln Institute of Land Policy, the Robert Wood Johnson Foundation, and the OECD. He has published over 50 peer-reviewed journal articles in prestigious outlets, contributing significantly to the understanding of transit-oriented development, housing, and climate change's impact on real estate. Cohen's commitment to academic excellence extends to his teaching roles at UCONN, where he educates undergraduate and MBA students in real estate finance and capital markets.**

# SCHOLARSHIPS

## **Byrl N. Boyce Valuation Scholarship**

This scholarship is given in honor of Byrl N. Boyce and is awarded to students who are pursuing a career in real estate valuation.

SHAWN ASIAMAH

## **Carl Traub Scholarship**

This scholarship was established in 2004 in memory of Carl F. Traub to support real estate students enrolled in the UConn School of Business.

NICHOLAS MACISCO

## **CT REALTORS® Past Presidents Scholarship**

This scholarship is in honor of all past CTR Presidents. It is open to students enrolled in the Real Estate Program at UConn.

COLIN MCCARROLL  
JASEN METO

## **Debbie C. Phillips Scholarship**

This scholarship provides support for undergraduate students majoring in Real Estate and Urban Economics.

ALEXANDRA RICHO



# SCHOLARSHIPS

## **GHAR Commercial Real Estate Scholarship**

This award is given to students pursuing commercial real estate and is open to students enrolled in the real estate program at UConn.

TREVOR MAHABIR  
JOSEPH MCELWEE

## **ICSC | John Hart Real Estate Undergraduate Scholarship**

This award is given to an undergraduate real estate student who is planning to work in the retail sector, and is given in honor of John M. Hart, a member of the ICSC Foundation board of Directors and owner of Hart Realty Advisers, Inc.

BRIAN WINTERS

## **Konover Coppa Family Fund for the School of Business Real Estate Center Scholarship**

This fund is used to provide support for UConn Real Estate Students.

SYDNEY DIMARZIO  
JACK LEBEAU  
JASEN METO  
CLAIRE RUOCCO  
ZACHARY O'CONNOR

## **Ned Heberger Student Development Fund Scholarship**

This fund is used to expand both the quantity and quality of resources available to qualified students affiliated with the UConn Real Estate Center.

TREVOR MAHABIR  
JOSEPH MCELWEE

# SCHOLARSHIPS

## **Society of Industrial Office REALTORS® (SIOR) Samuel F. Pierson Scholarship**

SIOR offers a number of awards to students interested in a career in real estate, preferably sales. Criteria include demonstration of potential for future academic and professional accomplishments.

MOLLY MCKEON  
GEORGE ANDREWS  
ANDREW CUBELL  
DANIEL DELLA VOLPE

## **Stephen D. Messner / SBA Scholarship Fund**

This scholarship honors Stephen D. Messner and provides support for graduate and undergraduate students in the areas of real estate and finance.

ZACHARY PASQUIN  
COLIN MCCARROLL

## **William N. Kinnard, Jr. / CREUES Alumni Scholarship**

This award is given in honor of William N. Kinnard, Jr., the first appointed Director of the Real Estate Center in 1965. This scholarship is awarded to students in the real estate major with a strong interest in a real estate career. Criteria include demonstrated potential for future academic and professional accomplishments.

MEGAN SIDMORE

# RECOGNITION

## **2024 Graduating Students with Real Estate Major**

Devin LeBlanc  
Molly McKeon  
Nicholas Pasculli

Zachary Pasquin  
Arthur Serebrinskiy  
Brian Winters

## **2024 Graduating Students with Real Estate Minor**

George Andrews  
Shawn Asiamah  
Mackenzie Baker  
Mason Barnett  
Owen Barnett  
Sarah Belmonte  
Samantha Borsari  
Lily Carroll  
Zhangyan Chen  
Abby Colton  
Harrison Cook  
Ryan Corr  
Andrew Cubell  
Daniel Della Volpe  
Destiney Deschaines  
Kevin Egan  
Francesco Falco  
Derek Filak  
Hailey Funk  
Jack Gilman  
Zackary Grazioso  
Meghan Jezik  
Yah Thin Jong  
Emily Karwic

Deniz Kavi  
Joseph Keegan  
Jack Lebeau  
Brenna Lewis  
Chloe Miller  
Avielle Nanfito  
Michelle Ni  
Ryan Nuzzo  
Zachary O'Connor  
Hunter Olson  
Kathryn Ortega  
Krishna Patel  
Louis Miguel Pilao  
Connor Rondano  
Gianna Sabatini  
Lindsey Sanderson  
Lin Shao  
Bridget Skeffington  
Jade Smith  
John Sun  
Gianmarco Tocco  
Jefferson Vieira  
Patrick Vozzo

# RECOGNITION

## **Real Estate Society Officers 2023-24**



Brian Winters, Molly McKeon, Andrew Cubell, George Andrews, Alexandra Richo, Jagger Vellucci (camera shy)

## **Cornell International Real Estate Case Competition 2023-24**



Alexandra Richo, Aminieli Hopson, Andrew Cubell, Brendan Vodola, Nicholas Macisco, Megan Sidmore

# RECOGNITION

## 2023 UConn Center for Real Estate Golf Tournament

### First Place Team

Mark D'Addabo, Matt Krovov, and Paul D'Addabbo



Special thanks to all of our sponsors who made our 2023 golf tournament possible!



**MPK**  
Real Estate Advisors

**First Whitney, Inc**



**Save the Date!**

Our next golf tournament will be held on September 17, 2024.

# 2023 BABBIGE AND NEW ENGLAND SCHOLARS

**The following students earned a 3.7 GPA or higher for the 2023 academic year.**

Ryan Abbott	Ellenese Espaillat	Kellen Paparella
Nadia Bauco	Daniel Gaudet	Samson Portal
Maida Cecunjanin	Yah Thin Jong	Carter Sirois
Amber Champagne	Brenna Lewis	Benjamin Szczepanski
Abby Colton	Mark Lobo	Jordan Terry
Andrew Cubell	Carlo Marano	Gianmarco Tocco
Nicholas DePiano	John Medrek	Luca Troop
Daniel Della Volpe	Chloe Miller	Jefferson Vieira
Sydney Dimarzio	Samantha Naples	Davio Visocchi
	Jonathan Nichele	

**The following students earned a 4.0 GPA or higher for the 2023 academic year.**

Samantha Borsari	David Brandeis	Zachary O'Connor
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## PLACEMENTS

**Representative Placements of UConn Real Estate Students in 2023-24.**

Aetna	Barings	Brixmor Properties	CBRE	CIGNA
Charles Schwab		Danske Capital Group		FactSet
Goman + York	Hayes Developers	HIMCO		J.P. Morgan
Kerin Fazio	NAI Lexington Commercial			NatWestSt.
	Katherine Group	Quartz Properties		V20

# ENDOWMENTS

**The Real Estate Center thanks our Alumni and Friends for their contributions to the following UConn Foundation Endowments:**

Barings, LLC Fund

Bryl N. Boyce Valuation Scholarship

Carl F. Traub Memorial Scholarship

CATIC Foundation Real Estate Excellence Program

Dr. Marc A. Louargand Memorial Fellowship Endowment

Debbie C. Phillips Scholarship

Judy Paesani Student Fund

Konover Coppa Family Fund for the  
School of Business Center for Real Estate

Matthew J. Halprin New England Retail Properties, Inc.  
Real Estate Excellence Program

Ned Heberger Student Fund

Real Estate Center Council Fund

S.I.O.R. Scholarship Fund in the name of  
Samuel F. Pierson

Stephen D. Messner / School of Business Scholarship Fund

William N. Kinnard, Jr. / CREUES Alumni Scholarship

William N. Kinnard, Jr. Professorship Fund



# CENTER FOR REAL ESTATE ADVISORY BOARD

**The following are members of the 2023-24  
Advisory Board**

**Paul Champagne**, Valbridge Property Advisors

**Dags Chen**, Barings

**Thomas M. Curtain**, State Street Global Advisors

**Ernest F. DesRochers**, NorthMarq

**Vasilios Diakogeorgiou**, UBS Realty Investors, LLC

**Mark J. Duclos**, Sentry Commercial

**Christine M. Elmore**, TA Realty

**Matthew J. Halprin**, New England Retail Properties

**Martin P. Kane**, MPK Real Estate Advisors

**Ronald J. Lamontagne**, Partners Group USA, Inc

**Carol Presutti**, BHHS New England

**Andrew T. Tedford**, Westover Capital, LLC.

**Richard Van Steenberg**, Hartford Investment  
Management Company

# REAL ESTATE INDUSTRY PARTNERS



# UConn

## SCHOOL OF BUSINESS

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CENTER FOR REAL ESTATE AND  
URBAN ECONOMIC STUDIES

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