20th Annual Awards Banquet

GRADUATE STORRS
855 Bolton Road
Storrs Mansfield, CT 06268

APRIL 18, 2024
5 P.M. - 8 P.M.

UCONN
SCHOOL OF BUSINESS
REAL ESTATE CENTER
Remembering
Dr. John Harding

John Harding passed away on March 21, 2024. Harding was Professor of Finance and Real Estate at the University of Connecticut from 1996 to 2013 and is remembered as a dedicated scholar and teacher who loved the work. He joined academia after a notable career in Finance to exercise his brilliant mind and convey his passion and rigor to his students. In the classroom, he was deeply respected for the depth and relevance of his thinking about banking, mortgage and bond markets and had an ability to inspire. He leaves an enduring legacy in the fields of finance and real estate. John always had a warm smile and was engaging, honest, and respectful to everyone he met. His students and colleagues truly enjoyed every interaction and conversation.

As a member of the board of directors for HonFed Bank and Western Federal Savings and Loan, Harding steered financial institutions. His contributions at Freddie Mac, H.F. Holdings, the Federal Reserve Board, National Permanent Bank and Fannie Mae were pivotal in guiding policy decisions, influencing markets, and fortifying institutions.

John attended Northwestern University, the University of Chicago and the University of California at Berkeley. He received the prestigious Ackerman Award for research excellence twice. The Weimer School Post Doctoral Award recognized his diligent pursuit of knowledge, while the AREUEA Outstanding Dissertation Award celebrated his groundbreaking research.
A remarkable scholar who made a significant impact on the fields of real estate, finance, and housing, passed away on March 25, 2024. C.F. Sirmans led the UConn Center for Real Estate to worldwide prominence as Director from 1991–2008, was the William N. Kinnard, Jr. Professor of Real Estate and Finance, and served the School of Business as Interim Finance Department Head, Associate Dean, and Interim Dean. In 2005 he was honored by UConn as a Board of Trustees Distinguished Professor. Thousands of UConn undergraduate, MBA and PhD students were directly impacted by C.F.. He is remembered as generous and collaborative and leaves a strong legacy at the University of Connecticut.

Sirmans attended Valdosta State College and the University of Georgia, receiving a master’s degree in economics and a Ph.D. in real estate and urban development. Sirmans specialized in real estate finance and investment, focusing on the understanding of pricing, investment strategies and market dynamics. He is considered by many, the most prolific real estate researcher of his time with well over 300 publications and more than 17,000 citations. He was editor for numerous journals and three seminal textbooks. In addition to his years at UConn, C.F. held positions at Clemson, University of Illinois, University of Georgia, Louisiana State University, and Florida State University; and visiting positions at the Swedish School of Economics and Business, National University of Singapore, University of Hong Kong, City University of Hong Kong, and Brigham Young University.
EVENT PROGRAM

5:00PM: Networking / Cocktail Reception
6:00 PM: Dinner / Welcoming Remarks
6:30PM: Opening Remarks
6:45 PM: Presentation of Awards

REAL ESTATE FACULTY & STAFF

Center Staff and Faculty:
Jeffrey Cohen, Professor
Attorney Kristen Haseney, Asst. Ext. Professor
Kathryn O'Leary, Program Coordinator
Katherine Pancak, Professor
Alex Van De Minne, Assistant Professor
David Wharmby, Director

Adjunct Faculty:
Sean Hagearty, Adjunct Faculty
Fred Richard, Adjunct Faculty
Rick Roth, Adjunct Faculty

REAL ESTATE STUDENT WORKERS

Shawn Asiamah
Nadia Bauco
Alexandra Richo
Lindsey Sanderson
Brendan Vodola
Based in Wethersfield, Connecticut, New England Retail Properties, Inc was founded in 1987. A former retailer prior to entering the brokerage business, Matt has opened retail stores in fifteen states and negotiated leases in seven of the largest regional malls in the country. Prior to that he was the Senior Vice President for a regional retail home center chain where he was responsible for new store development and operations of more than sixty stores. With his vast retail experience, Matt has been able to lease retail space in excess of 4 million square feet and has sold more than $200 million in retail investment properties.

Over the past 15 years New England Retail Properties, Inc has branched off into developing single Tenant Net Leased Properties for National Retail Tenants in Vermont, New Hampshire, New York, Connecticut and Rhode Island. That includes more than 40 stores for Tractor Supply Company. Matt has won numerous awards for his retail real estate transactions and is very active in the ICSC, serving as Connecticut program director and on many committees in Connecticut and New England. Matt attended the University of Connecticut and serves on the UConn Real Estate School advisory board. He has four children and is a licensed Real Estate Broker in four states.
As Head of Research & Strategy for UBS Realty Investors, Tiffany directs a team of Real Estate Economists, Quantitative Analysts and has oversight of the daily-valued platform. She is a voting member of the firm’s Investment Committee and Management Forum. With a background in strategy and analytics, Tiffany is in a unique position to connect market trends to actionable investment recommendations and to evolve private market portfolio allocation strategies. She is a featured speaker at annual industry events, including NAREIM, RETCON, and AFIRE, as well as a Board Member for NAREIM.

Tiffany joined UBS in 2007 as a member of the Real Estate Research team. Prior to accepting her current position, she was the Head of Asset Management for Real Estate US, Chair of the Strategy Team and Co-Founder of UBS Asset Management’s Innovation Stream. Tiffany is a former member of the Steering Committee and Advisory Council at the University of Connecticut’s Center for Real Estate, where she received her BS and MBA in Real Estate and Urban Economics. At Sacred Heart University, her doctoral research centered around the influence of publicly-traded REITs and market-based inflation expectations on daily-priced private commercial real estate performance.
Pat is a Vice President of Development at The NRP Group and responsible for sourcing and executing market-rate developments in New York, New Jersey, Connecticut, and Massachusetts.

Prior to joining NRP, Patrick handled Acquisitions and Development at a regional multifamily and hospitality firm leading the effort to expand geographically. Patrick started his career as a member of CBRE’s New York Institutional Group, where he was involved in the marketing and closing of over $1 billion in investment transactions focused in the Metropolitan New York Tri-State region and second tier cities, primarily in the Eastern United States.

Patrick graduated from the University of Connecticut, majoring in Finance with a concentration in Real Estate and Urban Economics and a minor in Environmental Economics and Policy. He is on the advisory boards of the Northern New Jersey and Fairfield/Westchester Urban Land Institute chapters, a licensed real estate broker in the State of Connecticut and a former certified LEED Green Associate.
Ben Goldstein serves as a Managing Director at Newmark, where he specializes in tenant representation. Partnering closely with market leader James Ritman, he has extensive expertise in navigating both local and global transactions. As an expert on the New York & Connecticut marketplace, he also advises landlords on a portfolio of office buildings comprising of 2M square feet located in Greenwich, Stamford and Darien, CT.

On a national level, he has recent experience within major markets including Miami, Chicago, Los Angeles, Dallas, Philadelphia, Seattle, Palo Alto, Phoenix/Scottsdale, Jacksonville, San Diego, Tampa and Richmond. Internationally he has advised clients in Canada, Mexico, Puerto Rico and within Europe and Asia. Since 2020, Goldstein completed nearly 200 commercial real estate transactions spanning 3M square feet, accounting for $750M in aggregate value. In 2021 and 2023, he was named as one of Newmark’s National Rising Stars.
Caci Rhuda graduated from the University of Connecticut in 2019 as a Real Estate & Urban Economics Major with a minor in professional Sales. Currently, she is an Acquisitions Associate at Berkeley Partners, a vertically integrated real estate investment firm focusing on the investment and management of light industrial real estate across the country. Since joining Berkeley Partners in February of 2021, Caci has participated in closing over $151M in transaction volume in major East Coast markets. Prior to joining Berkeley Partners, Caci worked on the Surveillance and Investment Management team at Starwood Property Trust in Miami managing over $20Bn in conduit loans and partaking in the analysis of B-piece CMBS transactions.

Caci is currently enrolled at Georgetown University earning a Master of Professional Studies in Real Estate with a focus on Real Estate Finance. Outside of work, Caci lives in Boston with her fiancé and two cats and enjoys skiing and most recently attempting to play golf.
The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is the leading global professional office and industrial real estate association. With 3,900 members in 49 countries, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists.

The SIOR Connecticut Western Massachusetts Chapter has been a long-standing supporter of UConn and the Real Estate Center and counts many Huskies within their ranks. Scholarships are awarded each year through two endowed funds in memory of SIOR members Sam Pierson and Carl Traub with matching funds from the SIOR Foundation.

Since inception the endowment has provided over $400,000 in scholarship support to over 200 students studying real estate at the University of Connecticut. In addition, the chapter has provided over $150,000 in direct matching support to these students.
CREA, LLC specializes in low-income housing tax credits, forming long-term relationships with investors and developers that cultivate success and improve lives. Since inception, CREA has raised over $11 billion in equity and has properties under management in 48 states, D.C. and one U.S. territory. CREA is headquartered in Indianapolis, with offices in Boston, Chicago, New York, Portland, San Diego and Sarasota.

Our purpose is found in providing our investor and developer clients with professional real estate investment banking solutions. Together with our partners, we endeavor to create a world where everyone has a safe, affordable, decent place to call home. We strive to create communities of opportunity, connecting housing to world-class education, transportation, healthcare and jobs.

At CREA, we believe opportunity starts with a safe place to call home. With this mission at the heart of our business, we respect and value a multitude of partnerships and conduct ourselves with integrity in all that we do.
Molly McKeon is a senior from Putnam, CT, majoring in Real Estate and Urban Economic Studies. Throughout her time at the University of Connecticut, Molly has been a member of the Real Estate Society for all 4 years and holds the Vice President of social media & networking position this year. She manages the Real Estate Society’s social media accounts and connects members to various industry professionals and alumni. Molly was recently awarded with the SIOR Samuel F. Pierson Scholarship, which honors real estate students who intend to pursue a career in real estate for their demonstrated academic excellence. Upon graduation in May, Molly will begin her real estate career as a Capital Market Analyst at Dansker Capital Group in Danbury, CT.
Brian Winters is a senior at the University of Connecticut, majoring in Real Estate and Urban Economic Studies. Throughout his academic journey, Brian has completed three internships within the commercial real estate industry at Marcus & Millichap, Signature Bank, and Vastgood Properties. Beyond his professional endeavors, Brian is actively involved in shaping the future of the real estate industry through his participation in ICSC’s Student Member Advisory Committee (SMAC) and as an executive board member within UConn’s Real Estate Society. Recognized for his outstanding achievements, Brian has been honored as the UConn Real Estate Undergraduate Student of the Year and recipient of the Bill Holmes/Hart Realty Undergraduate Real Estate Award.
Jeremi Johnson currently serves in the U.S. Air Force as an Intelligence Officer. He enlisted in 2014 and Commissioned as an Officer in 2020. While in the military, he has deployed to Kuwait in 2019 and Djibouti in 2022 in support of Operation Inherent Resolve and Enduring Freedom Horn of Africa. Additionally, while working on his graduate degree and maintaining a 3.9 GPA, Jeremi also completed the first ever executive internship at the Capital Regional Development Authority where he was responsible for analysis and data synthesis of real estate development projects ranging from $5 million to $125 million. Along with the military, he also works as a commercial real estate provisional appraiser at Galvin Appraisal Services in Farmington, CT.

Jeremi was raised in Waterbury, CT alongside his brother Jocquel who also served in the Army. When Jeremi is not working, he enjoys spending time with the love of his life Ashley and his newborn son Jeremi Jr, playing the piano at his church, and cheering on the UCONN Huskies.
Fred is Director and Manager of the Connecticut office of Webster Bank’s commercial appraisal review department. Prior to joining Webster Bank, Fred was a Principal at Richard Property Valuation & Consulting, LLC and FRQ Property Advisors, LLC, commercial real estate valuation companies that specialized in the analysis of commercial real estate. Previously, Fred was an associate in the valuation department of Cornerstone Real Estate Advisers LLC, where he provided internal valuation support on new whole, mezzanine and construction loan originations, and a Vice President in the valuation department of CBRE in Hartford, CT.

Fred is a Past President of the Connecticut Chapter of the Appraisal Institute and formerly served as the Chief Financial Officer of Region IV of the Appraisal Institute. He is a Director of the Connecticut Appraisal Education Foundation and formerly served as Treasurer. Fred holds a B.S. in Finance from the University of Connecticut, with a concentration in real estate and urban economic studies. He currently serves as adjunct faculty for the Center for Real Estate and Urban Economic Studies.
Sean T. Hagearty, MAI, is President of R.F. Hagearty & Associates, a real estate valuation and consulting firm founded by Richard F. Hagearty in 1984. A proud second generation owner and President, Hagearty and associates provide valuation services to a diverse group of clients to include attorneys, financial institutions, municipalities as well as corporations and private owners. In addition to his adjunct faculty position at the University of Connecticut, Sean has over 20 years of experience as an appraisal educator, having completed numerous teaching assignments for the Connecticut Chapter of the Appraisal Institute and the greater Hartford Chapter of the Real Estate Finance Association.

Sean currently serves as President of the CT Appraisal Education Foundation, a not-for-profit organization which promotes appraisal education throughout Connecticut. He is also a past President of the CT Chapter of the Appraisal Institute and served for over 10 years as a Commissioner with the Connecticut Real Estate Appraisal Commission under the Connecticut Department of Consumer Protection, a position he was appointed to by Connecticut Governor Jodi Rell. Mr. Hagearty resides in Hebron, Connecticut with his wife Beth and they have three grown daughters.
Jeffrey Cohen
Real Estate Professor
University of Connecticut

Jeff is a distinguished professor of real estate and finance, serving as the Kinnard Scholar in Real Estate at The University of Connecticut School of Business. Cohen's expertise lies in real estate valuations, urban economics, and spatial analysis. He is renowned for his research on the intersection of real estate and transportation, land use and housing, and issues of wealth inequality stemming from home equity accumulation. Cohen has served as a Visiting Scholar with the Federal Reserve Bank of St. Louis and is currently a Research Fellow at the St. Louis Fed’s Institute for Economic Equity.

Cohen's work has been supported by various federal and state government agencies, non-profits, and institutions such as the U.S. Department of Transportation, the Lincoln Institute of Land Policy, the Robert Wood Johnson Foundation, and the OECD. He has published over 50 peer-reviewed journal articles in prestigious outlets, contributing significantly to the understanding of transit-oriented development, housing, and climate change's impact on real estate. Cohen's commitment to academic excellence extends to his teaching roles at UCONN, where he educates undergraduate and MBA students in real estate finance and capital markets.
Byrl N. Boyce Valuation Scholarship
This scholarship is given in honor of Byrl N. Boyce and is awarded to students who are pursuing a career in real estate valuation.

SHAWN ASIAMAH

Carl Traub Scholarship
This scholarship was established in 2004 in memory of Carl F. Traub to support real estate students enrolled in the UConn School of Business.

NICHOLAS MACISCO

CT REALTORS® Past Presidents Scholarship
This scholarship is in honor of all past CTR Presidents. It is open to students enrolled in the Real Estate Program at UConn.

COLIN MCCARROLL
JASEN METO

Debbie C. Phillips Scholarship
This scholarship provides support for undergraduate students majoring in Real Estate and Urban Economics.

ALEXANDRA RICHO
SCHOLARSHIPS

GHAR Commercial Real Estate Scholarship
This award is given to students pursuing commercial real estate and is open to students enrolled in the real estate program at UConn.

TREVOR MAHABIR
JOSEPH MCELWEE

ICSC | John Hart Real Estate Undergraduate Scholarship
This award is given to an undergraduate real estate student who is planning to work in the retail sector, and is given in honor of John M. Hart, a member of the ICSC Foundation board of Directors and owner of Hart Realty Advisers, Inc.

BRIAN WINTERS

Konover Coppa Family Fund for the School of Business Real Estate Center Scholarship
This fund is used to provide support for UConn Real Estate Students.

SYDNEY DIMARZIO
JACK LEBEAU
JASEN METO
CLaire RUOCco
ZACHARY O’CONNOR

Ned Heberger Student Development Fund Scholarship
This fund is used to expand both the quantity and quality of resources available to qualified students affiliated with the UConn Real Estate Center.

TREVOR MAHABIR
JOSEPH MCELWEE
Society of Industrial Office REALTORS® (SIOR) Samuel F. Pierson Scholarship

SIOR offers a number of awards to students interested in a career in real estate, preferably sales. Criteria include demonstration of potential for future academic and professional accomplishments.

MOLLY MCKEON
GEORGE ANDREWS
ANDREW CUBELL
DANIEL DELLA VOLPE

Stephen D. Messner / SBA Scholarship Fund

This scholarship honors Stephen D. Messner and provides support for graduate and undergraduate students in the areas of real estate and finance.

ZACHARY PASQUIN
COLIN MCCARROLL

William N. Kinnard, Jr. / CREUES Alumni Scholarship

This award is given in honor of William N. Kinnard, Jr., the first appointed Director of the Real Estate Center in 1965. This scholarship is awarded to students in the real estate major with a strong interest in a real estate career. Criteria include demonstrated potential for future academic and professional accomplishments.

MEGAN SIDMORE
RECOGNITION

2024 Graduating Students with Real Estate Major

Devin LeBlanc  Zachary Pasquin
Molly McKeon  Arthur Serebrinskiy
Nicholas Pasculli  Brian Winters

2024 Graduating Students with Real Estate Minor

George Andrews  Deniz Kavi
Shawn Asiamah  Joseph Keegan
Mackenzie Baker  Jack Lebeau
Mason Barnett  Brenna Lewis
Owen Barnett  Chloe Miller
Sarah Belmonte  Avielle Nanfito
Samantha Borsari  Michelle Ni
Lily Carroll  Ryan Nuzzo
Zhangyan Chen  Zachary O'Connor
Abby Colton  Hunter Olson
Harrison Cook  Kathryn Ortega
Ryan Corr  Krishna Patel
Andrew Cubell  Louis Miguel Pilao
Daniel Della Volpe  Connor Rondano
Destiney Deschaines  Gianna Sabatini
Kevin Egan  Lindsey Sanderson
Francesco Falco  Lin Shao
Derek Filak  Bridget Skeffington
Hailey Funk  Jade Smith
Jack Gilman  John Sun
Zackary Grazioso  Gianmarco Tocco
Meghan Jezik  Jefferson Vieira
Yah Thin Jong  Patrick Vozzo
Emily Karwic
Real Estate Society Officers 2023-24

Brian Winters, Molly McKeon, Andrew Cubell, George Andrews, Alexandra Richo, Jagger Vellucci (camera shy)

Cornell International Real Estate Case Competition 2023-24

Alexandra Richo, Aminieli Hopson, Andrew Cubell, Brendan Vodola, Nicholas Macisco, Megan Sidmore
2023 UConn Center for Real Estate Golf Tournament

First Place Team
Mark D'Addabo, Matt Krokov, and Paul D'Addabbo

Special thanks to all of our sponsors who made our 2023 golf tournament possible!

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First Whitney, Inc

Ten-X

Save the Date!
Our next golf tournament will be held on September 17, 2024.
The following students earned a 3.7 GPA or higher for the 2023 academic year.

Ryan Abbott  Ellenese Espaillat  Kellen Paparella
Nadia Bauco  Daniel Gaudet  Samson Portal
Maida Cecunjanin  Yah Thin Jong  Carter Sirois
Amber Champagne  Brenna Lewis  Benjamin Szczepanski
Abby Colton  Mark Lobo  Jordan Terry
Andrew Cubell  Carlo Marano  Gianmarco Tocco
Nicholas DePiano  John Medrek  Luca Troop
Daniel Della Volpe  Chloe Miller  Jefferson Vieira
Sydney Dimarzio  Samantha Naples  Davio Visocchi

The following students earned a 4.0 GPA or higher for the 2023 academic year.

Samantha Borsari  David Brandeis  Zachary O’Connor

PLACEMENTS

Representative Placements of UConn Real Estate Students in 2023-24.

Aetna  Barings  Brixmor Properties  CBRE  CIGNA
Charles Schwab  Dansker Capital Group  FactSet
Goman + York  Hayes Developers  HIMCO  J.P. Morgan
Kerin Fazio  NAI Lexington Commercial  NatWestSt.
Katherine Group  Quartz Properties  V20
The Real Estate Center thanks our Alumni and Friends for their contributions to the following UConn Foundation Endowments:

Barings, LLC Fund
Bryl N. Boyce Valuation Scholarship
Carl F. Traub Memorial Scholarship
CATIC Foundation Real Estate Excellence Program
Dr. Marc A. Louargand Memorial Fellowship Endowment
Debbie C. Phillips Scholarship
Judy Paesani Student Fund
Konover Coppa Family Fund for the School of Business Center for Real Estate
Matthew J. Halprin New England Retail Properties, Inc. Real Estate Excellence Program
Ned Heberger Student Fund
Real Estate Center Council Fund
S.I.O.R. Scholarship Fund in the name of Samuel F. Pierson
Stephen D. Messner / School of Business Scholarship Fund
William N. Kinnard, Jr. / CREUES Alumni Scholarship
William N. Kinnard, Jr. Professorship Fund
The following are members of the 2023-24 Advisory Board

Paul Champagne, Valbridge Property Advisors
Dags Chen, Barings
Thomas M. Curtain, State Street Global Advisors
Ernest F. DesRochers, NorthMarq
Vasilios Diakogeorgiou, UBS Realty Investors, LLC
Mark J. Duclos, Sentry Commercial
Christine M. Elmore, TA Realty
Matthew J. Halprin, New England Retail Properties
Martin P. Kane, MPK Real Estate Advisors
Ronald J. Lamontagne, Partners Group USA, Inc
Carol Presutti, BHHS New England
Andrew T. Tedford, Westover Capital, LLC.
Richard Van Steenbergen, Hartford Investment Management Company
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