



Spring 2026 Newsletter

A Note from the Chief of Staff

Dear HREI Community,

My name is Samantha Naples, and I am honored to serve as Chief of Staff for Hillside Real Estate Investors (HREI) this spring semester. Thank you to everyone who continues to support the program. The involvement of the UConn Center for Real Estate, along with our alumni, mentors, and sponsors, enables HREI to provide students with meaningful, real-world experience.

Throughout the semester, our analysts have taken an active role in the investment process, sourcing deals, underwriting opportunities, and presenting potential investments to our Investment Committee. This experience goes beyond the classroom, allowing students to think critically, collaborate as a team, and operate in an environment that reflects industry standards.

Our mentors play a key role in this experience. Their time, insight, and perspective directly impact the development of our analysts, helping them strengthen both technical skills and their understanding of the industry. We are grateful for our mentors' continued involvement and the role they play in shaping this program. These relationships are a core part of what makes HREI so valuable to our students.

We look forward to continuing to build on this momentum and further strengthening the program. Thank you again for your continued support and involvement.

Samantha Naples
Chief of Staff

Portfolio Overview



Closed Spring 2026:



Elm & Main, Westport, CT
Mixed Use (Retail/Office), Core/Core+

Closed Prior to Spring 2026:



100 East Putnam Ave, Greenwich, CT
Mixed-Use (Multifamily/Retail), Opportunistic



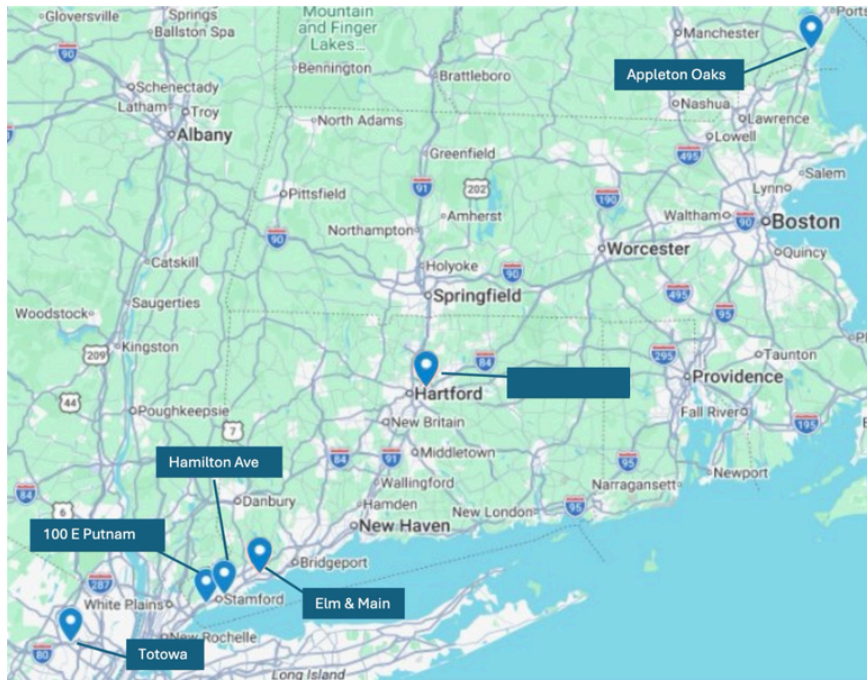
Appleton Oaks, Hampton, NH
Multifamily (55+ community), Value-Add



Hamilton Industrial, Stamford, CT
Industrial, Opportunistic



Totowa Light Industrial, Totowa, NJ
Flex Space Light Industrial, Value-Add



Our current portfolio is strategically concentrated in the Northeast Corridor, a supply-constrained, high-demand region supported by strong long-term rent growth fundamentals. Markets such as Fairfield County and Greater Hartford benefit from close proximity to major economic hubs like New York City and Boston, along with stable employment bases. This regional focus aligns with our position as a University of Connecticut-based fund, allowing us to leverage strong market familiarity and sourcing advantages while maintaining conviction in high-quality Northeast assets.

Investment Board



Jim Whalen
Partner, TA Realty



John McCarthy
Managing Member,
Primrose Hill Advisors



Christine Elmore
Partner, TA Realty



Bryan Navarro
Principal,
Greylock Investments

Advisory Panel

John Anderson
CEO, Seneca
Mortgage Servicing



Greg Reilly
Interim Dean, School of
Business



Professors

David Wharmby
Director of the center for
Real Estate, UConn



Jack Navarro
Principal/Founder,
MysticRiver LLC



HREI Investment Process



Analyst Resources



Mentorship Program



Mentor Testimony: “I’ve really enjoyed my experience with the Hillside Real Estate Investors Mentorship Program and found it to be a great program overall. It’s been rewarding to connect with students and contribute in a small way to their professional development.”

Hillside Real Estate Investors is currently seeking experienced professionals in the real estate industry who are interested in mentoring the next generation of investors and leaders. Mentees are students studying real estate at UConn and will be part of the Hillside Real Estate Investors(HREI) program. This program is intentionally flexible, with no predetermined structure. You and your mentee are free to shape the relationship in the way that best aligns with your goals and availability. If this sounds interesting to you, please scan the attached QR code, and we will be in touch!



<https://forms.office.com/r/JA5bSqfPnU>

(Scan QR Code or Copy and Paste link)

Alumni and Friends of HREI

Industry Trips

TA Realty Visit



New York Trip

Visiting Greystar, Cushman & Wakefield, and the NPR Group



The Warren - Development Tour



Alumni Spotlight

Visit from Colton Katzen
Director of Acquisitions - LV Collective



Upcoming Events and Opportunities

Fall 2026

- **September 15th: Annual Golf Tournament (Oxford, CT)**
- **October TBD: Industry Trip (Boston, MA)**

Spring 2027

- **February TBD: Alumni and Friends Reception/Basketball Game (Hartford, CT)**
- **February 12th & 13th: Argus Training (Storrs, CT)**
- **February TBD: Industry Trip (New York, NY)**
- **April 15th: Annual Awards Banquet**

Stay in touch, Stay Involved!

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Hillside Real Estate Investors
UConn Center for Real Estate
2100 Hillside Road, Unit 1041
Storrs, CT 06269